Join Vietnam’s leading fire safety and disaster prevention trade fair

www.secutechvietnam.com
Le Dinh Dung, Vice Director, Phu Minh Investment and Technic Consulting Co. Ltd

2019 show highlights

- Japan Fire pavilion
- Korea Fire Institute pavilion
- Shenzhen pavilion
- Singapore pavilion

Fringe programmes and events:
- Outdoor fire safety demonstrations
- Fire & Safety seminar
- Business matching tours
  - 680 successful meetings
  - 115+ tours
  - 120+ exhibitors
  - 20 key product groups in security, fire safety, smart building
- 5 vertical focus: industrial, commercial, residential, hospitality, transportation
- Smart factory conference and tour
  - Long Hau industrial park visit and Satori smart factory tour

Concurrent events:

Visitor profile
- 14,239 visitors
- 90.5% local
- 9.5% international
- 73% are top management or decision makers
- Top 10 visiting cities:
  - Bac Ninh
  - Binh Duong
  - Can Tho
  - Da Nang
  - Dong Nai
  - Hai Duong
  - Hanoi
  - Ho Chi Minh City
  - Long An
  - Vung Tau

Top 10 countries and regions:
- Bangladesh
- Cambodia
- China
- Hong Kong
- Japan
- South Korea
- Malaysia
- Philippines
- Singapore
- Taiwan
- Thailand
- Vietnam

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Join Vietnam’s most comprehensive platform for fire safety and disaster management

The Vietnam market is currently one of the strongest in the ASEAN region. Fire & Safety Vietnam works closely with local government and organisations in the fire safety and disaster management field to ensure effective business connections among its exhibitors and visitors.

Country facts at a glance (based on 2018 figures):

- One of the fastest growing economies in the world with 7% GDP growth.
- 2nd largest ASEAN population at 97 million.
- Strong manufacturing sector shifting from labor-intensive to high value-added goods.
- Strong FDI inflow of US$35.5 billion.
- Ongoing smart city projects: Nhat Tan Noi Bai Smart City (Hanoi), Da Nang Smart City (Da Nang), Ho Chi Minh Smart City (Ho Chi Minh) and Binh Duong Navigator 2021 (Binh Duong)

Five reasons to join Fire & Safety Vietnam

1. Fastest growing market in ASEAN
2. Strong official support
3. Largest business platform in Vietnam with 12 years of industry experience
4. Offering efficient business engagements during the three-day event.
5. Generating a surging amount of project opportunities.

2020 Show features:

- 400 exhibitors
- 11,000 sqm
- Featured pavilions, application and product showcase zones
- Tailored business matching experience
- Fire & Safety seminar and outdoor demonstrations
- Smart factory conference & tour

Key product showcase

- Fire Extinguishing Equipment
- Surveillance System
- Building Automation & Management
- Energy Saving
- Access Control
- Parking Solution
- Software & Platform
- Lighting Control
- Video Door Phone & Intercom
- Component and Accessories
- Fire-Proof Material
- Disaster Prevention
- PPE & Occupational Safety
- Building Automation & Management

“...I am here to learn about market and industry trends so that we can adjust our products to fit market needs. I am happy to find relevant technologies here with a variety of options.”

Nguyen Van Huynh, Product Designer, Cty TNHH PCCC Sao Viet (Vietnamese Sar Fire Extinguisher Co Ltd)
Five focused market applications

<table>
<thead>
<tr>
<th>Applications</th>
<th>Demand focus</th>
<th>Product demands</th>
</tr>
</thead>
<tbody>
<tr>
<td>Factory / industrial</td>
<td>Quick mitigation of critical issues to prevent plant closures/downtime</td>
<td>Hazardous source monitoring; heat / fire / gas sensors; integrated fire suppression, prevention and protection equipment; control centres</td>
</tr>
<tr>
<td>Commercial buildings</td>
<td>System upgrades to comply with building fire safety codes</td>
<td>Fire-resistant construction, fire/smoke detectors and alarms, extinguishers and suppression systems, emergency lighting, control centres</td>
</tr>
<tr>
<td>Residential buildings</td>
<td>Early detection of fire to facilitate extinguishment of fires</td>
<td>Fire / smoke detection and alarm systems, automatic suppression systems, fire compartmentation with fire walls and fire-proof materials</td>
</tr>
<tr>
<td>Retail &amp; SMBs</td>
<td>Increase evacuation time and aid in protective measures</td>
<td>Integrated fire alarm and suppression systems, zoned sprinklers, smoke control, control centres, fire / smoke detectors</td>
</tr>
<tr>
<td>Disaster prevention and rescue</td>
<td>Assist firefighters and first responders in rescue and recovery efforts</td>
<td>Forecast / warning equipment, rescue disaster site technology and equipment, emergency communications and video equipment, PPE and hygiene equipment</td>
</tr>
</tbody>
</table>

The results from our participation at Secutech Vietnam have been really good, the visitors here are very unique, and we have not met any visitors that are unrelated to our products.

Radwan Halabi, Export Director, Naffco
Participation fees
Standard booth: USD 350 / sqm (min. 9 sqm)
Raw space: USD 310 / sqm (min. 18 sqm)
*Booth sample subject to change

Supporters
- APSA Vietnam
- Binh Duong Industrial Park
- Cat Lai 2 Industrial Park
- Consultancy Association for Science, Technology & Management
- Council of Taiwanese Chambers of Commerce in Vietnam, HCMC, Dong Nai, Binh Duong, Vung Tau, Junior Chapter
- Department of Fire Prevention & Rescue - Ministry of Public Security
- Dong Nai Industrial Park Authority
- Electric Wire & Cable Association of HCMC
- Electrology – Electronics – Informatics Academy of HCMC
- Fire Fighting and Prevention Police of Ho Chi Minh City
- General Dept. of Technology & Logistics - Ministry of Public Security
- Houselink JSC
- Long Hau Industrial Park
- Ministry of Construction
- Ministry of Industry & Trade
- Ministry of National Defense
- Ministry of Planning & Investment
- Ministry of Public Security
- Ministry of Science & Technology
- Ministry of Transport
- Saigon Hi-Tech Park Authority
- Vietnam Association for Building Materials
- Vietnam Automation Association
- Vietnam Chamber of Commerce & Industry – VCCI
- Vietnam Federation of Civil Engineering Association

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